# Three contrasts between two senses of *coherence*Teddy Seidenfeld

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Call an agent's choices *coherent* when they respect *simple dominance* relative to a (finite) partition.

 $\Omega = \{\omega_1, ..., \omega_n\}$  is a finite partition of the sure event: a set of *states*. Consider two acts  $A_1, A_2$  defined by the their outcomes relative to  $\Omega$ .

Suppose the agent can compare the desirability of different outcomes at least within each state, and, for each state  $\omega_j$ , outcome  $o_{2j}$  is (strictly) preferred to outcome  $o_{1j}$ , j = 1, ..., n. Then  $A_2$  <u>simply dominates</u>  $A_1$  with respect to  $\Omega$ .

• Coherence: When  $A_2$  simply dominates  $A_1$  in some finite partition, then  $A_1$  is inadmissible in any choice problem where  $A_2$  is feasible.

### Background on de Finetti's two senses of coherence

De Finetti (1937, 1974) developed two senses of *coherence* (*coherence*<sub>1</sub> and *coherence*<sub>2</sub>), which he extended also to infinite partitions.

Let  $\Omega = \{\omega_1, ..., \omega_n, ...\}$  be a countable partition of the sure event: a finite or denumerably infinite set of *states*.

Let  $\chi = \{X_i : \Omega \to \Re; i = 1, ...\}$  be a countable class of (bounded) real-valued random variables defined on  $\Omega$ .

That is,  $X_i(\omega_j) = r_{ij}$  and for each  $X \in \chi$ ,  $-\infty < inf_{\Omega}X(\omega) \le sup_{\Omega}X(\omega) < \infty$ .

Consider random variables as acts, with their associated outcomes.

	$\omega_1$	$\omega_2$	$\omega_3$	• • •	$\omega_n$	•••
$X_1$	$r_{11}$	$r_{12}$	$r_{13}$	• • •	$r_{1n}$	•••
$X_2$	$r_{21}$	$r_{22}$	$r_{23}$	•••	$r_{2n}$	•••
•	•	•	•	•	•	•
$X_i$	$r_{i1}$	$r_{i2}$	$r_{i3}$	• • •	$r_{in}$	•••
•	:	:	:	:	: :	•

Coherence<sub>1</sub>: de Finetti's (1937) the 0-sum Prevision Game – wagering.

The players in the *Prevision Game*:

- The *Bookie* who, for each random variable X in  $\chi$  announces a prevision (a fair price), P(X), for buying/selling units of X.
- The *Gambler* who may make finitely many (non-trivial) contracts with the *Bookie* at the *Bookie*'s announced prices.

For an individual contract, the *Gambler* fixes a real number  $\alpha_X$ , which determines the contract on X, as follows.

In state  $\omega$ , the contract has an *outcome* to the *Bookie* (and opposite outcome to the *Gambler*) of  $\alpha_X[X(\omega) - P(X)] = O_{\omega}(X, P(X), \alpha_X)$ .

When  $\alpha_X > 0$ , the *Bookie* buys  $\alpha_X$ -many units of X from the *Gambler*. When  $\alpha_X < 0$ , the *Bookie* sells  $\alpha_X$ -many units of X to the *Gambler*.

The *Gambler* may choose finitely many non-zero  $(\alpha_X \neq 0)$  contracts.

The *Bookie*'s net *outcome* in state  $\omega$  is the sum of the payoffs from the finitely many non-zero contracts:  $\sum_{X \in X} O_{\omega}(X, P(X), \alpha_X) = O(\omega)$ .

Coherence<sub>1</sub>: The Bookie's previsions  $\{P(X): X \in \chi\}$  are coherent<sub>1</sub> provided that there is no strategy for the Gambler that results in a sure (uniform) net loss for the Bookie.

$$\neg \exists (\{\alpha_{X1},...,\alpha_{Xk}\}, \varepsilon > 0), \forall \omega \in \Omega \sum_{X \in X} O_{\omega}(X, P(X), \alpha_X) \leq -\varepsilon.$$

Otherwise, the *Bookie*'s previsions are *incoherent*<sub>1</sub>.

The net outcome *O* is just another random variable.

The *Bookie*'s *coherent*<sub>1</sub> previsions do not allow the *Gambler* contracts where the *Bookie*'s net-payoff is uniformly dominated by *Abstaining*.

$$\omega_1$$
  $\omega_2$   $\omega_3$  ...  $\omega_n$  ...  $\omega_$ 

Coherence<sub>2</sub>: de Finetti's (1974) Forecasting Game (with Brier Score)

There is only the one player in the *Forecasting Game*, the *Forecaster*.

• The *Forecaster* – who, for random variable X in  $\chi$  announces a real-valued *forecast* F(X), subject to a squared-error loss outcome.

In state  $\omega$ , the *Forecaster* is penalized  $-[X(\omega) - F(X)]^2 = O_{\omega}(X, F(X))$ .

The *Forecaster*'s net score in state  $\omega$  from forecasting finitely variables  $\{F(X_i): i=1,...,k\}$  is the sum of the k-many individual losses

$$\sum_{i=1}^{k} O_{\omega}(X, F(X_{i})) = \sum_{i=1}^{k} -[X_{i}(\omega) - F(X_{i})]^{2} = O(\omega).$$

Coherence<sub>2</sub>: The Forecaster's forecasts  $\{F(X): X \in \chi\}$  are coherent<sub>2</sub> provided that there is no finite set of variables,  $\{X_1, ..., X_k\}$  and set of rival forecasts  $\{F'(X_1), ..., F'(X_k)\}$  that yields a uniform smaller net loss for the Forecaster in each state.

$$\neg \exists (\{F'(X_{1}), ..., F'(X_{k})\}, \varepsilon > 0), \forall \omega \in \Omega$$

$$\sum_{i=1}^{k} -[X_{i}(\omega) - F(X_{i})]^{2} \leq \sum_{i=1}^{k} -[X_{i}(\omega) - F'(X_{i})]^{2} - \varepsilon.$$

Otherwise, the *Forecaster*'s forecasts are *incoherent*<sub>1</sub>.

The *Forecaster*'s *coherent*<sub>2</sub> previsions do not allow rival forecasts that uniformly dominate in Brier Score (i.e., squared-error).

#### **Theorem** (de Finetti, 1974):

A set of previsions  $\{P(X)\}\$  are coherent<sub>1</sub>.

if and only if

The same *forecasts*  $\{F(X): F(X) = P(X)\}$  are coherent<sub>2</sub>.

if and only if

There exists a (finitely additive) probability P such that these quantities are the P-Expected values of the corresponding variables

$$\mathbf{E}_{\mathbf{P}}[X] = \mathbf{F}(X) = \mathbf{P}(X).$$

Corollary: When the variables are 0-1 indicator functions for events, A,  $I_A(\omega) = 1$  if  $\omega \in A$  and  $I_A(\omega) = 0$  if  $\omega \notin A$ ,

then de Finetti's theorem asserts:

Coherent prices/forecasts must agree with the values of a (finitely additive) probability distribution over these same events.

Otherwise, they are incoherent.

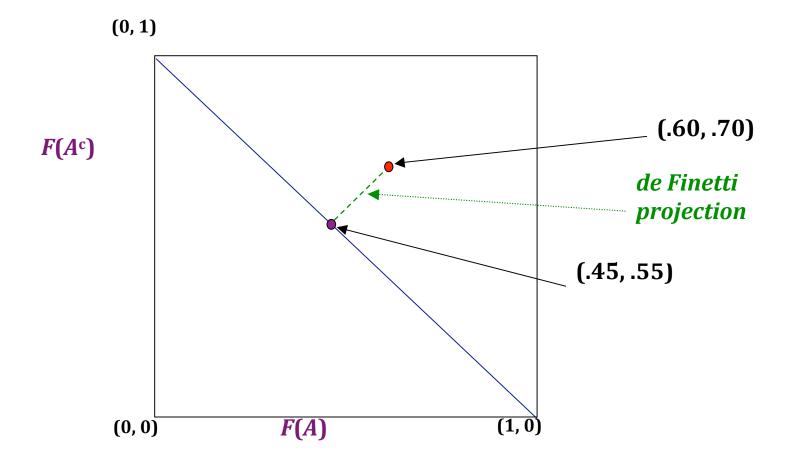
# Example:

A *Bookie*'s two previsions,  $\{P(A)=.6; P(A^c)=.7\}$ , are incoherent<sub>1</sub> The *Bookie* has overpriced the two variables.

A *Book* is achieved against these previsions with the *Gambler*'s strategy  $\alpha_A = \alpha_{A^c} = 1$ , requiring the *Bookie* to buy each variable at the announced price.

The net payoff to the *Bookie* is -0.3 regardless which state  $\omega$  obtains.

In order to see that these are also *incoherent*<sub>2</sub> forecasts, review the following diagram



If the forecast previsions are not coherent<sub>1</sub>, they lie outside the probability simplex. Project these incoherent<sub>1</sub> forecasts into the simplex. As in the *Example*, (.60, .70) projects onto the coherent<sub>1</sub> previsions depicted by the point (.45, .55). By elementary properties of Euclidean projection, the resulting coherent<sub>1</sub> forecasts are closer to each endpoint of the simplex. Thus, the projected forecasts have a dominating Brier score regardless which state obtains. This establishes that the initial forecasts are incoherent<sub>2</sub>. Since no coherent<sub>1</sub> forecast set can be so dominated, we have coherence<sub>1</sub> of the previsions if and only coherence<sub>2</sub> of the corresponding forecasts.

## Background on Coherence and Elicitation

De Finetti's interest in *coherence*<sub>2</sub>, avoiding dominated forecasts under squared-error loss (Brier Score), was prompted by an observation due to Brier (1950).

<u>Theorem</u> (Brier, 1950) A SEU forecaster whose forecasts are scored by squared error loss in utility units, (uniquely) maximizes expected utility by announcing her/his expected value for each forecast variable.

• Brier Score is a (strictly) proper scoring rule.

That is, squared error loss provides the incentives for an SEU forecaster to be entirely straightforward with her/his forecasts.

A moment's reflection establishes that wagering, as in the *Prevision Game*, does <u>not</u> ensure the right incentives are present for the *Bookie* always to announce her/his expected  $E_P(X)$  value as the "fair price" P(X) for variable X.

Suppose that the Bookie has an opinion about the Gambler's fair betting odds on an event, A.

Suppose the Bookie believes:  $E_P[I_A] < E_P[I_A]$ .

Then it is strategic for the Bookie to announce a prevision:

$$\mathbf{E}_{P}[I_{A}] < P(A) < \mathbf{E}_{P}[I_{A}].$$

# The 1<sup>st</sup> contrast between two senses of coherence: infinitely many previsions/forecasts at once.

- (1) Recall that de Finetti's coherence criteria require that the Bookie/Forecaster respects dominance only with respect to random variables created by <u>finite</u> combinations of <u>fair-gambles/forecasts</u>.
- (2) Also, for infinite  $\Omega$ , de Finetti restricted the dominance principle to require that the dominating option has *uniformly better* outcomes:

better in each state  $\omega \in \Omega$  by at least some fixed amount,  $\varepsilon > 0$ .

Why these twin restrictions on the simple dominance principle?

The answer is because de Finetti (like, e.g., Savage) made room under the a Big Tent of coherent preferences for finitely (but not necessarily countably) additive probabilities. Example 1 (de Finetti, 1949).

Let Let  $\Omega = \{\omega_1, ..., \omega_n, ...\}$  be a denumerably infinite partition of "equally probable" states. *Bookie*'s previsions are  $P(\{\omega_i\}) = 0, i = 1, ...$ 

The *Bookie* judges *fair* each gamble of the form  $\alpha_i(I_{\omega_i} - 0)$ . Thus, *Bookie*'s personal probability is strongly finitely additive, as

$$0 = \sum_{i} \mathbf{P}(\{\omega_i\}) < \mathbf{P}(\bigcup_{i} \{\omega_i\}) = \mathbf{P}(\Omega) = \mathbf{1}.$$

These are coherent<sub>1</sub> previsions, by de Finetti's *Theorem*.

However, if the *Gambler* is allowed to engage in more than finitely many contracts at a time, even assuring that the net-outcome is finite and bounded in every state, there is a simple strategy that causes the *Bookie* to suffer a uniform (sure) loss.

Set 
$$\alpha_i = -1$$
. Then,  $\forall \omega \in \Omega$ ,  $\Sigma_i \alpha_i (I_{\omega_i}(\omega) - 0) = -\Sigma_i I_{\omega_i}(\omega) = -1$ .

De Finetti noted: a sure-loss obtains in this fashion if and only if the **Bookie**'s previsions are not countably additive.

However, no such failure of dominance results by combining infinitely many forecasts, provided that the *Forecaster*'s expected score is finite.

Assume that expectations for sums of the random variables to be forecast, and also for their squares, are *absolutely convergent*:

$$E_{P}[\sum_{i} |X_{i}|] \leq V < \infty \tag{1}$$

$$E_{P}[\sum_{i} X_{i}^{2}] \leq W < \infty.$$
 (2)

*Proposition* 1: Let  $\chi = \{X_i, i = 1...\}$  be a class of variables and P a finitely additive probability satisfying conditions (1) and (2), with coherent<sub>2</sub> forecasts  $E_P[X_i] = p_i$ .

There does not exist a set of real numbers  $\{q_i\}$  such that

$$\forall \omega \in \Omega$$
,  $\sum_{i} (p_i - X_i(\omega))^2 - \sum_{i} (q_i - X_i(\omega))^2 > 0$ .

Corollary: When conditions (1) and (2) obtain, the infinite sum of Brier scores applied to the infinite set of forecasts  $\{p_i\}$  is a strictly proper scoring rule.

**Proposition 1** and its **Corollary** establish that the two senses of coherence are **not** equivalent when considering finitely additive probabilities and infinite sets of previsions/forecasts.

Assume the finiteness conditions (1) and (2).

Coherence<sub>1</sub>, associated with the *Prevision Game*, depends upon the requirement that only finitely many *fair* contracts may be combined at once while permitting finitely (but not countably) additive probabilities to be *coherent*.

Coherence<sub>2</sub>, associated with the *Forecasting Game*, has no such restrictions for combining infinitely many forecasts. Moreover, Brier score retains its status as a strictly proper scoring rule even when infinitely many variables are forecast simultaneously.

Contrast #1 favors Coherence<sub>2</sub> over Coherence<sub>1</sub>!

The 2<sup>nd</sup> contrast between two senses of coherence: *moral hazard*.

Consider the following case of simple dominance between two acts.

Act  $A_2$  simply dominates act  $A_1$ .

However, if there is *moral hazard* – act-state probabilistic dependence, then  $A_1$  may maximize subjective (conditional) expected utility, not  $A_2$ .

For example, consider circumstances where  $P(\omega_i | A_i) \approx 1$ , for i = 1, 2.

Then, 
$$SE_{A_1}U(A_1) \approx 3 > 2 \approx SE_{A_2}U(A_2)$$
.

The agent strictly prefers  $A_1$  over  $A_2$ .

• With moral hazard, *simple dominance* is not compelling.

However, there is a more restrictive version of dominance that is robust against the challenge of *moral hazard*.

Consider two acts  $A_1$ ,  $A_2$  defined by the their outcomes relative to  $\Omega$ .

Suppose the agent can compare the desirability of *all* pairs of different outcomes. The agent can compare outcome  $o_{ij}$  and  $o_{kl}$  for all pairs, and ranks them in some (strict) weak order  $\triangleleft$ .

Say that  $A_2$  robustly dominates  $A_1$  with respect to  $\Omega$  when,

$$\blacktriangleleft$$
-max <sub>$\Omega$</sub>  $\{o_{1j}\}$   $\blacktriangleleft$  -min <sub>$\Omega$</sub>  $\{o_{1j}\}$ .

The  $\triangleleft$ -best of all possible outcomes under  $A_1$  is strictly  $\triangleleft$ -dispreferred to the  $\triangleleft$ -worst of all possible outcomes under  $A_2$ 

• It is immediate that *Robust Dominance* accords with SEU even in the presence of (arbitrary) moral hazards.

*Proposition* 2: Each instance of incoherence<sub>1</sub>, but not of incoherence<sub>2</sub>, is a case of *Robust Dominance*.

Abstaining is strictly preferred to Book regardless of moral hazard.

But the same incoherent<sub>2</sub> forecast, though dominated in Brier score by a rival forecast, may have greater expected utility than that dominating rival forecast when there is moral hazard connecting forecasting and the states forecast.

Example 2: The bookie is asked for a pair of fair betting odds, one for an event R and one for its complement  $R^c$ .

The same agent forecasts the same pair of events subject to Brier score.

The pair P(R) = .6 and  $P(R^c) = .9$  are incoherent in both of de Finetti's senses, since  $P(R) + P(R^c) = 1.5 > 1.0$ .

For demonstrating incoherence<sub>1</sub>, the *gambler* chooses  $\alpha_R = \alpha_R c = 1$ , which produces a sure-loss of -0.5 for the *bookie*.

That is,  $1(I_R(\omega) - .6) + 1(I_{R^c}(\omega) - .9) = -0.5 < 0$  in each state,  $\omega \in \Omega$ . Hence, *Abstaining* from betting, with a constant payoff 0, *robustly* dominates the sum of these two *fair* bets in the partition by states  $\Omega$ . The *Forecaster* announces F(R) = .60 and  $F(R^c) = .90$ .

For demonstrating incoherence<sub>2</sub>, consider the rival coherent forecasts

$$Q(R) = .35$$
 and  $Q(R^{c}) = .65$ ,

the de Finetti projection of the point (.6, .9) into the coherent simplex.

For states  $\omega \in R$ ,

the Brier score for the two *F*-forecasts is  $(1-.6)^2 + (0-.9)^2 = .970$ the Brier score for the rival *Q*-forecasts is  $(1-.35)^2 + (0-.65)^2 = .845$ .

For states  $\omega \notin R$ ,

the Brier score for the two *F*-forecasts is  $(0-.6)^2 + (1-.9)^2 = .370$ the Brier score for the rival *Q*-forecasts is  $(0-.35)^2 + (1-.65)^2 = .245$ .

• The Brier score for the rival Q-forecasts (.35, .65) simply dominates, but does <u>not</u> robustly dominate the Brier score for the F-forecasts (.6, .9) in the partition by states  $\Omega$ .

Consider a case of moral hazard in betting, or in forecasting, as before:

Let the moral hazards associated with betting be any which way at all!

Conditional on making the incoherent<sub>2</sub> F-forecasts (.6, .9), the agent's conditional probability for event  $R^c$  is nearly 1.

But conditional on making the rival (coherent) Q-forecasts (.35, .65) the agent's conditional probability for R is nearly 1.

Then it remains the case that given the incoherent<sub>1</sub> pair of betting odds (.6, .9), the *bookie* has a negative conditional expected utility of -0.5 when the *gambler* chooses  $\alpha_R = \alpha_{R^c} = 1$ , regardless the moral hazards relating betting with the events wagered.

Offering those incoherent<sub>1</sub> betting odds remains strictly dispreferred to *Abstaining*, which has conditional expected utility 0 even in this case of extreme moral hazard. *Abstaining* robustly dominates a *Book*.

However, with the assumed moral hazards for forecasting:

The conditional expected loss under Brier score given the incoherent<sub>2</sub> F-forecast pair (.6, .9) is nearly .370.

The conditional expected loss under Brier score given the rival coherent and dominating Q-forecast pair (.35, .65) is nearly .845.

That is, though the rival coherent<sub>2</sub> Q-forecast pair (.35, .65) simply dominates the incoherent<sub>2</sub> F-forecast pair (.6, .9) in combined Brier score, as this is <u>not</u> a case of *robust dominance*, with moral hazard it may be the that incoherent<sub>2</sub> forecast is strictly preferred.

With these moral hazards, each rival Q'-forecast that simply dominates the incoherent<sub>2</sub> F-forecast pair (.6, .9) has <u>lower</u> conditional expected utility and is dispreferred to the incoherent<sub>2</sub> F-forecasts.

Contrast #2 favors Coherence<sub>1</sub> over Coherence<sub>2</sub>!

A 3<sup>rd</sup> contrast between two senses of coherence: state-dependent utility.

Assume that there are no *moral hazards*: states are probabilistically independent of acts.

Begin with a trivial result about equivalent SEU representations.

Suppose an SEU agent's  $\succ$  preferences over acts on  $\Omega = \{\omega_1, ..., \omega_n\}$  is represented by prob/state-dependent utility pair  $(P; U_j: j = 1, ..., n)$ .

$$A_2 > A_1$$
 if and only if  $\sum_j P(\omega_j)U_j(o_{2j}) > \sum_j P(\omega_j)U_j(o_{1j})$ .

Let Q be a probability on  $\Omega$  that agrees with P on null events:

$$P(\omega) = 0$$
 if and only if  $Q(\omega) = 0$ .

Let  $U'_j$  be defined as  $c_j U_j$ , where  $c_j = P(\omega_j)/Q(\omega_j)$ .

(Trivial Result) Proposition 3:

 $(P; U_j)$  represents > if and only if  $(Q; U'_j)$  represents >.

Example 3: The de Finetti Prevision Game for a single event G. For simplicity, let  $\Omega = \{\omega_1, \omega_2\}$  with  $G = \{\omega_1\}$ .

Suppose that, when betting in US dollars, \$, the *Bookie* posts fair odds  $P^{\$}(G) = 0.5$ , so that she/he judges as *fair* contracts of the form  $\$\alpha(I_G - .5)$ .

Suppose that, when betting in Euros,  $\in$ , the same *Bookie* posts fair odds  $P^{\in}(G) = 5/11 = 0.\overline{45}$ , so that she/he judges as *fair* contracts of the form  $\in \alpha(I_G - 5/11)$ .

- Is the *Bookie* coherent<sub>1</sub>? *Answer*: YES!
- Why do the Bookie's previsions depend upon the currency?

Answer: Because the **Bookie**'s currency valuations are state-dependent!

The *Bookie* is indifferent between acts  $D_1$  and  $D_2$  since she/he has \$-fair-betting rates of  $\frac{1}{2}$  on each state.

So, then the *Bookie* is indifferent between acts  $E_1$  and  $E_2$ 

which mandates  $\in$ -fair betting rates of 5/11:6/11 on  $\omega_1:\omega_2$ .

Aside: The Bookie has a fair currency exchange rate of €1 = \$1.375.

But by the *Trivial Result* – there is no way to separate fair-odds (degrees of belief) from currency (utility values) based on coherent betting odds!

One  $(P, U_j)$  pair uses a state-independent utility for Dollars and a state dependent utility for Euros.

One  $( \in Q; U'_j )$  pair uses a state-independent utility for Euros and a state dependent utility for Dollars.

• Fixing coherent personal probabilities in the *Prevision Game* does *not* allow a separation of beliefs from values.

What is the situation in the Forecasting Game?

What happens to the agent's coherent<sub>2</sub> forecasts when Brier score is made operational in Dollar units, rather than in Euro units?

Does propriety of squared-error loss resolve which is the *Forecaster*'s *real* degrees of belief

The answer is that the *Trivial Result* applies to <u>all</u> decisions over a set of acts, including those in the *Forecasting Game*.

When scored in Dollars, the coherent<sub>2</sub> Forecaster will maximize expected utility by offering forecasts corresponding to the  $(\$P, U_j)$  pair, which uses a state-independent utility for Dollars and a state dependent utility for Euros.

When scored in Euros, the coherent<sub>2</sub> Forecaster will maximize expected utility by offering forecasts corresponding to the  $( \in Q; U'_j)$  pair, which uses a state-independent utility for Euros and a state dependent utility for Dollars.

Neither the *Prevision Game* nor the *Forecasting Game* solves the problem posed by the *Trivial Result*, the problem of separating beliefs from values based on preferences over acts.

• Contrast #3 favors *neither* Coherence<sub>1</sub> nor Coherence<sub>2</sub>. Both fail !!

#### Summary

In three different contrasts between de Finetti's two senses of coherence, we have these varying results:

- #1: Coherence<sub>1</sub> *Previsions* immune to Book <u>does not</u>, but Coherence<sub>2</sub> *Forecasting* subject to Brier score <u>does</u>
  permit the infinite combinations of <u>previsions/forecasts</u> that are separately coherent when these arise from a (merely) f.a. probability.
- #2: Coherence<sub>2</sub> *Forecasting* subject to Brier score <u>does not</u>, but Coherence<sub>1</sub> *Previsions* immune to Book <u>does</u>
  permit arbitrary cases of *moral hazard*.
- #3: Neither Coherence<sub>1</sub> *Previsions* immune to Book,
  Nor Coherence<sub>2</sub> undominated *Forecasts* according to Brier score,
  solves the challenge posed by the *Trivial Result* for separating beliefs
  from values based on preferences over acts.

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